



## Beatriz Spiess

Notary Public – Partner

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### Experience

Beatriz co-heads the Real Estate Department and heads the Environmental & Regulatory Department.

She specializes in advising, commercial, industrial, and housing real estate developments as well as agribusinesses and forestry companies in their structuring, financing and environmental and regulatory compliance.

She has experience in renewable energy projects and mining, having advised mining on easement processes as well as in environmental and regulatory due diligence.

She has been recognized by the international publications “Legal 500 Latin America”, “Chambers” and “IFLR” and has participated in several national and international conferences on her areas of expertise

As a professor, she dictates courses on rural real estate contracts and environmental matters in the Notarial Graduate Course at Universidad de Montevideo and has dictated courses on renewable energy projects at Universidad Católica del Uruguay.

She is an Officer of the Environmental, Health & Safety Committee of the International Bar Association and founding member of the Consejo Empresarial de Sistema B in Uruguay and UN Global Compact Uruguay.

Beatriz actively participates in several pro-bono initiatives, in particular on environmental matters and sustainability. She is Pro Bono Coordinator at the firm and leads our Sustainability Committee.

## Work highlights

Advised a Coca Cola Femsa in the acquisition of Montevideo Refrescos SRL for USD 250 million, auditing real estate, environmental and regulatory matters, as well as assisting in the structuring of the acquisition.

Advised The World Bank in an Overview Assessment of Uruguay's Legal and Institutional Environmental and Social Framework.

Advised REITs Tierras Irrigadas I and II in their land acquisition, regulatory application procedures as well as in the negotiation of agricultural and forestry agreements.

Advised Argentinean group TGLT in the development, financing and sale of their 300-unit premium building "Forum Puerto del Buceo", their first project ever developed outside Argentina, designed by Architect Carlos Ott.

Advised Deutsche Bank New York Branch and Intesa Sanpaolo New York Branch in the due diligence and financing of Vientos de Pastorel's wind farm construction in Uruguay estimated in USD137 million and in the granting of the local security package.

## Professional experience abroad

LLM in Banking & Financial Law from Boston University (2009)

LLM Scholar of the Graduate Program in Banking and Financial Law, Morin Center, Boston University (2009)

Foreign Associate at Cleary Gottlieb Steen & Hamilton LLP, Buenos Aires and New York (July 2009 - May 2010).

## Publications & presentations

"Uruguay" – Country Chapter in "The Projects and Construction Review", Law Business Research (2012 to 2018)

"Principales aspectos de la Ley de Minería de Gran Porte". In: Revista CADE: profesionales y empresas, Year 6, vol. 26 (August 2014), p. 9-18

"Energía eólica y Minería" – III Latinamerican Wind Energy Congress, Montevideo, 2017

"Ordenamiento Territorial y Desarrollo Sostenible" – IV Latinamerican Wind Energy Congress, Montevideo, 2018

## Languages

Spanish, English